

**AUTHORIZE THE FIRST RENEWAL AGREEMENT WITH NETSYNC NETWORK SOLUTIONS FOR WIDE AREA NETWORK (WAN) REDESIGN SERVICES**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize the first renewal agreement with Netsync Network Solutions to provide Wide Area Network (WAN) redesign and development services for the Department of Information and Technology Services. This agreement may be eligible for discounts to be funded by the Schools and Libraries Division of the Universal Service Administration Company ("SLD/USAC") as part of the E-Rate Program. The total amount of the agreement shall not exceed \$63,477,860, but the Board shall only be responsible for the non-discounted portion of E-Rate eligible services and/or products and the cost of the ineligible services and/or products which shall not exceed \$15,186,540, as set forth in the Financial Section of this report. Vendor was selected on a competitive basis pursuant to Board Rule 7-3. A written document exercising this option is currently being negotiated. No payment shall be made to Netsync Network Solutions during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number : 18-350056

Contract Administrator : Munoz, Rigoberto / 773-553-2280

**VENDOR:**

- 1) Vendor # 40155  
NETSYNC NETWORK SOLUTIONS  
2500 WEST LOOP SOUTH SUITE 410  
HOUSTON, TX 77027  
Arcangelo Fanelli  
866 974-5959

Ownership: Diane Gonzales - 51% and  
Khalid Abunaja - 49%

**USER INFORMATION :**

Project 12510 - Information & Technology Services  
Manager: 42 West Madison Street  
Chicago, IL 60602  
Burnson, Richard A  
773-553-1300

Project 12510 - Information & Technology Services  
Manager: 42 West Madison Street  
Chicago, IL 60602  
Zalewski, Kathryn Lucille  
773-553-1300

**ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report# 19-0227-PR19) in the amount of \$83,794,042 is for

a term commencing July 1, 2019 and ending June 30, 2024, with the Board having two (2) options to renew for five (5) year terms. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-3.

**OPTION PERIOD:**

The term of this agreement is being renewed for five (5) years commencing July 1, 2024 and ending June 30, 2029.

**OPTION PERIODS REMAINING:**

There is one (1) option period for five (5) years remaining.

**SCOPE OF SERVICES:**

Vendor will continue to provide the District with a cost effective, resilient and scalable method to connect all of the CPS schools, administration offices, datacenters and the Internet. The solution will be based on a dark fiber network with a distributed hub and spoke design. Vendor will provide design, project management, implementation and ongoing support services. The migration to this new design will be performed in phases. A significant portion of the cost of the implementation is anticipated to be covered by the federal E-Rate program and other grants, estimated to be \$48,291,320.

**DELIVERABLES:**

Vendor will continue to provide a new wide area network (WAN) that will provide an initial bandwidth of 10Gbps to all schools, administration offices and 100Gbps to the data centers and any WAN hub locations over an estimated four (4) year implementation. Vendor will also provide support services that will meet negotiated service level agreements (SLA). Vendor will also provide an inventory, usage measurement and reporting tool, an invoicing audit process, a billing dispute resolution process and an experienced E-Rate team.

**OUTCOMES:**

Vendor's services will result in a cost effective, resilient and scalable method to connect all of the CPS schools, administration offices, datacenters and the Internet. These services are the foundation required to support the District's Technology Modernization and Digital Curriculum initiatives and future educational technology endeavors.

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written option document. Authorize the President and Secretary to execute the option document. Authorize Chief Information Officer to execute all ancillary documents required to administer or effectuate this option agreement.

**AFFIRMATIVE ACTION:**

Pursuant to the Remedial Policy for Minority-Owned Business Enterprise (MBE) and Women-Owned Business Enterprise (WBE) policy participation in Goods and Services contracts, with aspirational goals of 30% MBE and 7% WBE. This contract is in full compliance, as the Prime Vendor is a MBE firm, meeting the commitment to the aspirational goals of 30% MBE and 7% WBE.

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Fund 115 , Unit 12510 - Information & Technology Services,

FY25 - \$3,221,536

FY26 - \$2,993,798

FY27 - \$2,990,402

FY28 - \$2,990,402

FY29 - \$2,990,402

Subsidies

E-Rate: \$46,629,324 (90% of eligible services)

Grants: \$1,661,996 (10% of special construction eligible services - 5% ISBE and 5% Fed Grant)

Vendor Reimbursed By SLD (E-Rate Program)

FY25 - \$15,302,867

FY26 - \$12,415,597

FY27 - \$6,303,620

FY28 - \$6,303,620

FY29 - \$0

Vendor Reimbursed by Federal/State Grants

FY25 - \$986,283

FY26 - \$675,713

FY27 - \$0

FY28 - \$0

FY29 - \$0

Not to exceed \$63,477,860 for the five (5) year term. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:** Not Applicable

**GENERAL CONDITIONS:**

The agreement shall contain general conditions including but not limited to the following: Inspector General provision, in accordance with 105 ILCS 5/34-13.1; Conflicts provision, in accordance with 105 ILCS 5/34-21.3; Indebtedness provision, in accordance with the Board's Indebtedness Policy adopted June 26, 1996 pursuant to Board Report 96-0626-PO3; Ethics provision, in accordance with the Board's Ethics Code as amended; and, Contingent Liability provision.

Approved for Consideration:



PATRICIA HERNANDEZ  
Chief Procurement Officer

Approved:



PEDRO MARTINEZ  
Chief Executive Officer

Approved as to Legal Form: 



RUCHI VERMA  
General Counsel