

**AUTHORIZE THE SECOND (FINAL) RENEWAL AGREEMENT WITH VARIOUS VENDORS TO PROVIDE COLLEGE CAREER READINESS SERVICES TO ALL SCHOOLS AND DEPARTMENTS**

**THE CHIEF EXECUTIVE OFFICER REPORTS THE FOLLOWING DECISION:**

Authorize the second (final) renewal agreement with various vendors to provide College Career Readiness Services to all schools and departments at an estimated annual cost set forth in the Compensation Section of this report. A written document exercising this option is currently being negotiated. No services shall be rendered by vendors and no payment shall be made to vendors during the option period prior to execution of the written document. The authority granted herein shall automatically rescind in the event a written document is not executed within 90 days of the date of this Board Report. Information pertinent to this option is stated below.

Specification Number : 19-350025

Contract Administrator : Grote, Benjamin T / 773-553-2280

**USER INFORMATION :**

Project  
Manager: 10870 - College and Career Success Office  
  
42 West Madison Street  
  
Chicago, IL 60602  
  
Mcgee, Letitia J.  
  
773-535-5100

**ORIGINAL AGREEMENT:**

The original Agreement (authorized by Board Report 19-1120-PR1 in the amount of \$10,000,000) is for a term commencing November 1, 2019 and ending October 31, 2022, with the Board having two (2) options to renew for periods of one (1) year each. The original agreement was awarded on a competitive basis pursuant to Board Rule 7-3. The original Agreement was subsequently renewed in the amount of \$1,500,000 (authorized by Board Report 22-1026-PR2) for a one (1) year term commencing on November 1, 2022 and ending on October 31, 2023. Supplemental RFP #22-319 was issued and pre-qualification status was awarded (authorized by Board Report 23-0322-PR2) to add thirteen (13) new vendors pursuant to the College and Career Readiness pool. Contracts for vendors pre-qualified pursuant to 23-0322-PR2 were assigned a term commencing upon execution and ending October 31, 2023 with one option to renew.

**OPTION PERIOD:**

The term pre-qualification is being renewed for one (1) year commencing November 1, 2023 and ending October 31, 2024.

**OPTION PERIODS REMAINING:**

There are no remaining options.

**SCOPE OF SERVICES:**

Vendors will continue to provide services that will include in-school and out-of-school college and career readiness services to K-12 students, their parents, and /or their counselors/educators. This includes programs focused on the following four categories: key content knowledge (e.g. test prep),

industry-recognized certification testing services, key learning and adaptive skills (time management, study skills, goal-setting, etc.), and key transition knowledge and skills (e.g. career pathways, workplace learning, admissions, financial aid requirements, etc.). The categories and programs which have been approved for each vendor will be identified in their respective agreement.

**DELIVERABLES:**

Vendors will continue to provide high quality college and career readiness programs.

**OUTCOMES:**

Vendors' services will support the vision of preparing students for college and career success. Schools will be able to choose from the pool of contracted vendors with high quality college and career readiness programs.

**COMPENSATION:**

Vendors shall be paid during this option period as follows: Estimated annual aggregated costs for this option period are set forth below:

\$1,000,000, FY24  
\$500,000, FY25

**AUTHORIZATION:**

Authorize the General Counsel to include other relevant terms and conditions in the written agreement. Authorize the President and Secretary to execute the agreement. Authorize Chief Officer of College and Career Success to execute all ancillary documents required to administer or effectuate this agreement.

**AFFIRMATIVE ACTION:**

Pursuant to the Remedial Program for Minority and Women-Owned Business Enterprise Participation in Goods and Services contracts, (M/WBE Program), this contract is waived of the M/WBE participation goals of 30% MBE and 7% WBE, because the contract is not further divisible.

**LSC REVIEW:**

Local School Council approval is not applicable to this report.

**FINANCIAL:**

Various funds, All Schools, All Units

\$1,000,000, FY24  
\$500,000, FY25

Not to exceed \$1,500,000 for the renewal term. Future year funding is contingent upon budget appropriation and approval.

**CFDA#:** Not Applicable

**GENERAL CONDITIONS:**

Inspector General - Each party to the agreement shall acknowledge that, in accordance with 105 ILCS 5/34-13.1, the Inspector General of the Chicago Board of Education has the authority to conduct certain investigations and that the Inspector General shall have access to all information and personnel necessary to conduct those investigations.

Conflicts - The agreement shall not be legally binding on the Board if entered into in violation of the provisions of 105 ILCS 5/34-21.3 which restricts the employment of, or the letting of contracts to, former Board members during the one year period following expiration or other termination of their terms of office.

Indebtedness - The Board's Indebtedness Policy adopted June 26, 1996 (96-0626-PO3), as amended from time to time, shall be incorporated into and made a part of the agreement.

Ethics - The Board's Ethics Code adopted May 25, 2011 (11-0525-PO2), as amended from time to time, shall be incorporated into and made a part of the agreement.

Contingent Liability - The agreement shall contain the clause that any expenditure beyond the current fiscal year is deemed a contingent liability, subject to appropriation in the subsequent fiscal year budget(s).

Approved for Consideration:



PATRICIA HERNANDEZ  
Acting Chief Procurement Officer

Approved:



PEDRO MARTINEZ  
Chief Executive Officer

Approved as to Legal Form: 



RUCHI VERMA  
General Counsel

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| <p>1) Vendor # 38569<br/>AVID CENTER<br/>9797 AERO DRIVE SUITE 100<br/>SAN DIEGO, CA 92123<br/>Christie A. Cassell<br/>858 380-4769</p> <p>Ownership:Not-for-profit</p> <p>2) Vendor # 16497<br/>COLLEGE POSSIBLE<br/>215 W. SUPERIOR ST, STE 300<br/>CHICAGO, IL 60654<br/>Bonnie Christensen<br/>312 767-5613</p> <p>Ownership:Not-for-profit</p> <p>3) Vendor # 97218<br/>DB GRANT ASSOCIATES, INC.<br/>39 BROADWAY 31ST FLOOR<br/>NEW YORK, N/A 10006<br/>Heather Engelbrecht<br/>206 661-5215</p> <p>Ownership:For Profit Corporation</p> <p>4) Vendor # 97220<br/>DIARA BRADLEY DBA SUCCESS CAREER<br/>PLANNING LLC<br/>4744 S PRAIRIE 2N<br/>CHICAGO, IL 60615<br/>Diara Bradley<br/>773 962-7661</p> <p>Ownership: Limited Liability Corporation</p> | <p>5) Vendor # 10126<br/>EDMENTUM, INC.<br/>5600 W. 83RD STREET., STE 300 8200<br/>TOWER<br/>BLOOMINGTON, MN 55437<br/>Meredith Wittich<br/>800 447-5286</p> <p>Ownership:For-Profit; Edmentum Holdings, Inc.<br/>100%</p> <p>6) Vendor # 97216<br/>FOLLOW US LLC<br/>146 W 57TH STREET SUITE 47A<br/>NEW YORK, NY 10008<br/>Sarah Dong<br/>347 871-6750</p> <p>Ownership:Limited Liability Corporation</p> <p>7) Vendor # 49922<br/>HILL FOOD SERVICE CONSULTING<br/>1016 W Jackson Blvd<br/>Chicago, IL 60607<br/>Brian J. Hill<br/>312 585-3971</p> <p>Ownership:For Profit; Dr. Brian J. Hill 100%</p> <p>8) Vendor # 15959<br/>IMENTOR INCORPORATED<br/>332 S. MICHIGAN AVENUE<br/>CHICAGO, IL 60604<br/>Jason Friedman<br/>312 219-8793</p> <p>Ownership:Not-for-profit</p> |
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9) Vendor # 19955  
KAPLAN NORTH AMERICA, LLC  
1515 West Cypress Creek Road  
Ft Lauderdale, FL 33309  
Christine Lilley  
978 254-4120

Ownership:For Profit Corporation

10) Vendor # 34595  
NCS Pearson, Inc. dba Certiport, a business of  
NCS Pearson, INC  
5601 Green Valley Drive  
Bloomington, MN 55437  
Justin Barker  
800 627-7271

Ownership:For Profit; PN Holdings, Inc, 100%

11) Vendor # 29483  
Northeastern Illinois University  
5500 N. ST. LOUIS AVE.  
CHICAGO, IL 60625  
Donald Pittman  
312 563-7150

Ownership: Government

12) Vendor # 89681  
ONEGOAL  
180 N. WABASH AVE STE 800  
CHICAGO, IL 60601  
Alison Adams  
773 916-4017

Ownership:Not-for-profit

13) Vendor # 34392  
Prismatic Movement  
4419 N Kenneth Avenue  
Chicago, IL 60630  
Debra Giunta  
773 2573770

Ownership:Not-for-profit

14) Vendor # 40559  
Project Lead the Way, Inc.  
5939 Castle Creek Pkwy N Dr  
Indianapolis, IN 46250  
Debra Giunta  
317 669-0200

Ownership:Not-for-profit

15) Vendor # 94752  
REFLECTIONS FOUNDATION  
10816 S. PARNELL  
CHICAGO, IL 60628  
Kelly Fair  
773 559-2909

Ownership:Not-for-profit

16) Vendor # 19522  
SCHOOLS THAT CAN  
25 BROADWAY, 12TH FLOOR  
NEW YORK, NY 10004  
Amy Treadwell  
773 759-3690

Ownership:Not-for-profit

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| 17)<br>Vendor # 97221<br>SPEAK LIFE ESSENTIALS, INC.<br>4751 BEST ROAD SUITE 208<br>ATLANTA, GA 30337<br>Mia Thornton<br>678 531-0842<br><br>Ownership:C-Corporation              | 21)<br>Vendor # 62052<br>THE ACADEMIC APPROACH, LLC<br>342 WEST ARMITAGE<br>CHICAGO, IL 60614<br>Matthew Pietrafetta<br>773 348-8914<br><br>Ownership:Limited Liability Corporation |
| 18)<br>Vendor # 97217<br>STEERUS INC<br>679 CRESTWOOD AVE #2155<br>RIVER VALE, NJ 07675<br>Loralyn Meyers<br>804 539-2324<br><br>Ownership: C-Corporation                         | 22)<br>Vendor # 40321<br>Youth Job Center, Inc.<br>1114 CHURCH ST<br>Evanston, IL 60201<br>Lucretzia M. Jamison<br>847 864-5627<br><br>Ownership:Not-for-profit                     |
| 19)<br>Vendor # 97214<br>STUDENT SUCCESS ACADEMY LLC<br>143 PINE CONE RD<br>WILMINGTON, NC 28409<br>Michael Benko<br>214 934-8343<br><br>Ownership: Limited Liability Corporation | 23)<br>Vendor # 17370<br>YouScience, LLC<br>610 S. 850 EAST, STE 100<br>LEHI, UT 84043<br>Kellie Openshaw<br>800 470-1215<br><br>Ownership:Limited Liability Corporation            |
| 20)<br>Vendor # 41129<br>THE BOTTOM LINE, INC.<br>50 MILK STREET<br>BOSTON, MA 02109<br>Jaime Cavazos<br>773 575-3001<br><br>Ownership:Not-for-profit                             |   |